UNOFFICIAL TRANSLATION

Although the Company pays close attention to provide English translation of the information disclosed in Japanese, the Japanese original prevails over its English translation in the case of any discrepancy.

Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2018 [Under Japanese GAAP]



February 14, 2019

Company Name: JAPAN POST INSURANCE Co., Ltd. Stock exchange listing: Tokyo Stock Exchange

Code Number: 7181 URL: https://www.jp-life.japanpost.jp/ Representative: Mitsuhiko Uehira, Director and President, CEO, Representative Executive Officer

Scheduled date of filing quarterly securities report: February 14, 2019

Scheduled date of commencing dividend payments: —

Availability of supplementary briefing materials on quarterly financial results: Available

Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2018 (April 1, 2018 to December 31, 2018)

(1) Consolidated Results of Operations (% indicates changes from the previous corresponding period.)

| 1) Consolidated Results of Operations (7) | | | o mareates enanges from the previous corresponding period.) | | | |
|---|-----------------|-------|---|--------|---|------|
| | Ordinary income | | Ordinary profit | | Net income attributable to Japan Post Insurance | |
| | Million yen | % | Million yen | % | Million yen | % |
| Nine months ended December 31, 2018 | 5,913,310 | (1.4) | 214,070 | (16.0) | 96,676 | 28.9 |
| Nine months ended December 31, 2017 | 5,995,179 | (7.7) | 254,896 | 15.6 | 75,009 | 10.3 |

(Note) Comprehensive Income (Loss) Nine months ended December 31, 2018 \(\frac{1}{4}(71,766)\) million [-%] Nine months ended December 31, 2017 \(\frac{1}{4}388,240\) million [-%]

| | Net income per share | Diluted net income per share |
|--|----------------------|------------------------------|
| | Yen | Yen |
| Nine months ended December 31, 2018 | 161.18 | - |
| Nine months ended December 31, 2017 | 125.06 | - |

(Note) Diluted net income per share is not presented as potential common stock did not exist.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | |
|-------------------------|--------------|-------------|--------------|--|
| | Million yen | Million yen | % | |
| As of December 31, 2018 | 74,490,180 | 1,890,575 | 2.5 | |
| As of March 31, 2018 | 76,831,261 | 2,003,126 | 2.6 | |

Net assets attributable to the Company's shareholders as of December 31, 2018 and March 31, 2018 were \\ \pm 1,890,575 million and \\ \pm 2,003,126 million, respectively.

2. Dividends

| | Annual dividends | | | | |
|--|--------------------|--------------------|--------------------|---------------------|--------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year- end | Annual |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2018 | - | 0.00 | - | 68.00 | 68.00 |
| Fiscal year ending March 31, 2019 | - | 0.00 | - | | |
| Fiscal year ending March 31, 2019 (Forecast) | | | | 72.00 | 72.00 |

Notes: 1. Revisions to the most recently announced dividend forecast: No

2. Dividend per share for the fiscal year ending March 31, 2019 (forecast) consists of ¥68.00 for ordinary dividend and ¥4.00 for special dividend.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2019 (April 1, 2018 to March 31, 2019)

(% indicates changes from the previous corresponding period.)

| | Ordinary income | | Ordinary profit | | Net income attributable to Japan Post Insurance | | Net income per share |
|-----------|-----------------|-------|-----------------|--------|---|-----|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 7,660,000 | (3.7) | 260,000 | (15.9) | 111,000 | 6.2 | 185.06 |

Note: Revisions to the most recently announced financial results forecast: No

* Notes:

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying change in scope of consolidation): No
- (2) Adoption of special accounting methods in the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of shares issued (common stock)
 - 1) Total number of shares issued at the end of the period:

December 31, 2018: 600,000,000 shares March 31, 2018: 600,000,000 shares

2) Total number of treasury stock at the end of the period:

December 31, 2018: 191,400 shares March 31, 2018: 198,100 shares

3) Average number of shares during the period:

Nine months ended December 31, 2018: 599,807,993 shares Nine months ended December 31, 2017: 599,790,629 shares

- (Note) 191,400 shares and 198,100 shares included in the total number of treasury stock as of December 31, 2018 and March 31, 2018 were shares of the Company held in the Board Benefit Trust (BBT). The average number of treasury stock held in the BBT (192,006 shares for the nine months ended December 31, 2018 and 209,370 shares for the nine months ended December 31, 2017) was deducted from the calculation of the average number of shares during the nine months ended December 31, 2018 and 2017.
- * The summary of quarterly consolidated financial results is outside the scope of quarterly review by certified public accountants or audit corporations.
- * Explanation on the appropriate use of financial results forecasts, and other notes

 The financial results forecasts and other forward-looking statements herein are based on certain assumptions deemed reasonable by the Company at the time of this document's disclosure. Please note that actual results may differ from the forecast figures due to various factors including changes in the operating environment.

Table of Contents of Appendix

| Unaudited Consolidated Financial Statements and Principal Notes | 2 |
|---|---|
| (1) Consolidated Balance Sheets | 2 |
| (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income | 3 |
| (3) Notes to the Consolidated Financial Statements | 5 |
| (Notes on Going-Concern Assumption) | 5 |
| (Notes on Significant Changes in Shareholders' Equity) | 5 |

^{*} The Company has prepared supplementary briefing materials, etc. in relation to financial information, which can be viewed on the Company's website.

1. Unaudited Consolidated Financial Statements and Principal Notes

(1) Consolidated Balance Sheets

(Millions of yen)

| | | (willions of year) |
|--|----------------------|-------------------------|
| | As of March 31, 2018 | As of December 31, 2018 |
| ASSETS: | | |
| Cash and deposits | 898,504 | 961,968 |
| Call loans | 265,000 | 130,000 |
| Receivables under securities borrowing transactions | 3,296,222 | 3,182,295 |
| Monetary claims bought | 176,069 | 355,128 |
| Money held in trust | 2,814,873 | 2,778,143 |
| Securities | 60,130,909 | 58,492,753 |
| Loans | 7,627,147 | 6,778,780 |
| Tangible fixed assets | 100,915 | 109,087 |
| Intangible fixed assets | 163,265 | 152,621 |
| Agency accounts receivable | 33,715 | 27,309 |
| Reinsurance receivables | 3,227 | 3,798 |
| Other assets | 368,020 | 430,703 |
| Deferred tax assets | 954,085 | 1,088,276 |
| Reserve for possible loan losses | (695) | (687) |
| Total assets | 76,831,261 | 74,490,180 |
| LIABILITIES: | | |
| Policy reserves and others | 69,948,383 | 67,878,453 |
| Reserve for outstanding claims | 548,196 | 485,649 |
| Policy reserves | 67,777,297 | 65,848,094 |
| Reserve for policyholder dividends | 1,622,889 | 1,544,709 |
| Reinsurance payables | 6,033 | 6,379 |
| Payables under securities lending transactions | 3,663,547 | 3,642,632 |
| Other liabilities | 229,514 | 97,457 |
| Liability for retirement benefits | 63,739 | 66,881 |
| Reserve for management board benefit trust | 172 | 152 |
| Reserve under the special law | 916,743 | 907,647 |
| Reserve for price fluctuations | 916,743 | 907,647 |
| Total liabilities | 74,828,135 | 72,599,604 |
| NET ASSETS: | | |
| Capital stock | 500,000 | 500,000 |
| Capital surplus | 500,044 | 500,044 |
| Retained earnings | 595,846 | 651,722 |
| Treasury stock | (466) | (450) |
| Total shareholders' equity | 1,595,424 | 1,651,316 |
| Net unrealized gains (losses) on available-for-sale securities | 403,913 | 235,794 |
| Net deferred gains (losses) on hedges | 32 | 28 |
| Accumulated adjustments for retirement benefits | 3,755 | 3,435 |
| Total accumulated other comprehensive income | 407,701 | 239,259 |
| Total net assets | 2,003,126 | 1,890,575 |
| Total liabilities and net assets | 76,831,261 | 74,490,180 |
| Total flaulities and het assets | 70,031,201 | 74,470,180 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

(Millions of yen)

| | | (Willions of yell) |
|--|--|--|
| | Nine months ended December 31, 2017 | Nine months ended December 31, 2018 |
| ORDINARY INCOME | 5,995,179 | 5,913,310 |
| Insurance premiums and others | 3,220,309 | 3,001,967 |
| Investment income | 971,666 | 915,070 |
| Interest and dividend income | 875,207 | 822,178 |
| Gains on money held in trust | 73,428 | 56,183 |
| Gains on sales of securities | 22,793 | 36,230 |
| Gains on redemption of securities | 26 | 318 |
| Reversal of reserve for possible loan losses | - | 12 |
| Other investment income | 209 | 147 |
| Other ordinary income | 1,803,202 | 1,996,272 |
| Reversal of reserve for outstanding claims | 51,740 | 62,546 |
| Reversal of policy reserves | 1,747,936 | 1,929,203 |
| Other ordinary income | 3,526 | 4,522 |
| ORDINARY EXPENSES | 5,740,282 | 5,699,240 |
| Insurance claims and others | 5,184,670 | 5,114,317 |
| Insurance claims | 4,269,596 | 4,080,138 |
| Annuity payments | 294,374 | 301,252 |
| Benefits | 50,338 | 64,832 |
| Surrender benefits | 388,074 | 478,677 |
| Other refunds | 167,089 | 172,110 |
| Reinsurance premiums | 15,197 | 17,306 |
| Provision for policy reserves and others | 5 | 5 |
| Provision for interest on policyholder dividends | 5 | 5 |
| Investment expenses | 69,563 | 115,358 |
| Interest expenses | 1,196 | 660 |
| Losses on sales of securities | 42,969 | 55,920 |
| Losses on redemption of securities | 4,732 | 3,789 |
| Losses on derivative financial instruments | 18,795 | 51,588 |
| Losses on foreign exchanges | 252 | 1,189 |
| Provision for reserve for possible loan losses | 1 | 1,109 |
| - | 1,615 | 2,209 |
| Other investment expenses | | |
| Operating expenses | 397,083 | 384,411 |
| Ordinary profit | 88,959 | 85,147 |
| Ordinary profit | 254,896 | 214,070 |
| EXTRAORDINARY GAINS | 1,013 | 9,096 |
| Gains on sales of fixed assets | 1,013 | - |
| Reversal of reserve for price fluctuations | - | 9,096 |
| EXTRAORDINARY LOSSES | 49,132 | 1,060 |
| Losses on sales and disposal of fixed assets | 280 | 567 |
| Impairment loss | 2,003 | 492 |
| Provision for reserve for price fluctuations | 46,848 | - |
| Provision for reserve for policyholder dividends | 101,375 | 86,643 |
| Income before income taxes | 105,402 | 135,463 |
| Income taxes - Current | 118,479 | 108,372 |
| Income taxes - Deferred | (88,087) | (69,585 |
| Total income taxes | 30,392 | 38,786 |
| Net income | 75,009 | 96,676 |
| Net income attributable to non-controlling interests | - | - |
| Net income attributable to Japan Post Insurance | 75,009 | 96,676 |
| ^ - | | |

Consolidated Statements of Comprehensive Income

(Millions of yen)

| | Nine months ended December 31, 2017 | Nine months ended December 31, 2018 |
|--|--|--|
| Net income | 75,009 | 96,676 |
| Other comprehensive income: | | |
| Net unrealized gains (losses) on available-for-sale securities | 313,572 | (168,119) |
| Net deferred gains (losses) on hedges | (12) | (3) |
| Adjustments for retirement benefits | (328) | (319) |
| Total other comprehensive income (loss) | 313,230 | (168,442) |
| Comprehensive income (loss) | 388,240 | (71,766) |
| Total comprehensive income (loss) attributable to: | | |
| Japan Post Insurance | 388,240 | (71,766) |
| Non-controlling interests | - | - |

(3) Notes to the Consolidated Financial Statements(Notes on Going-Concern Assumption)Not applicable.

(Notes on Significant Changes in Shareholders' Equity) Not applicable.