

UNOFFICIAL TRANSLATION

Although the Company pays close attention to provide English translation of the information disclosed in Japanese, the Japanese original prevails over its English translation in the case of any discrepancy.

**Summary of Consolidated Financial Results
for the Three Months Ended June 30, 2024
[Under Japanese GAAP]**



August 9, 2024

Company Name: JAPAN POST INSURANCE Co., Ltd. Stock exchange listing: Tokyo Stock Exchange
 Code Number: 7181 URL: <https://www.jp-life.japanpost.jp/>
 Representative: TANIGAKI Kunio, Director and President, CEO, Representative Executive Officer
 Scheduled date to commence dividend payments: -
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Three Months Ended June 30, 2024 (April 1, 2024 to June 30, 2024)

(1) Consolidated Results of Operations (% indicates changes from the previous corresponding period.)

	Ordinary income		Ordinary profit		Net income attributable to Japan Post Insurance	
	Million yen	%	Million yen	%	Million yen	%
Three months ended June 30, 2024	1,465,428	(8.1)	68,114	57.5	20,948	(0.4)
Three months ended June 30, 2023	1,593,781	(0.9)	43,245	221.5	21,038	80.9

(Note) Comprehensive Income (Loss) Three months ended June 30, 2024 ¥87,421 million [(80.3)%]
 Three months ended June 30, 2023 ¥443,723 million [-%]

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended June 30, 2024	54.73	-
Three months ended June 30, 2023	54.97	-

(Note) Diluted net income per share is not presented as potential common stock did not exist.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of June 30, 2024	60,943,340	3,465,156	5.7
As of March 31, 2024	60,855,899	3,395,744	5.6

(Reference) Net assets attributable to the Company's shareholders as of June 30, 2024 and March 31, 2024 were ¥3,465,156 million and ¥3,395,744 million, respectively.

2. Dividends

	Dividend per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Annual
Fiscal year ended March 31, 2024	Yen -	Yen 47.00	Yen -	Yen 47.00	Yen 94.00
Fiscal year ending March 31, 2025	-				
Fiscal year ending March 31, 2025 (Forecast)		52.00	-	52.00	104.00

(Note) Revisions to the most recently announced dividend forecast: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Ordinary income		Ordinary profit		Net income attributable to Japan Post Insurance		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	5,960,000	(11.6)	200,000	24.1	79,000	(9.3)	206.39

(Note) Revisions to the most recently announced financial results forecast: No

*** Notes:**

- (1) Significant changes in the scope of consolidation during the period: No
- (2) Adoption of special accounting methods in the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
- 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of shares issued (common stock)
- 1) Total number of shares issued at the end of the period:
June 30, 2024: 383,192,300 shares
March 31, 2024: 383,192,300 shares
 - 2) Total number of treasury stock at the end of the period:
June 30, 2024: 427,051 shares
March 31, 2024: 427,051 shares
 - 3) Average number of shares during the period:
Three months ended June 30, 2024: 382,765,249 shares
Three months ended June 30, 2023: 382,708,605 shares

(Note) Total number of treasury stock at the end of the period includes shares of the Company held in the Board Benefit Trust (BBT), namely 415,900 shares as of June 30, 2024, and 415,900 shares as of March 31, 2024.

The average number of treasury stock held in the BBT (415,900 shares for the three months ended June 30, 2024 and 472,543 shares for the three months ended June 30, 2023) was deducted from the calculation of the average number of shares during the three months ended June 30, 2024 and 2023.

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes (voluntary)

* Explanation on the appropriate use of financial results forecasts, and other notes
(Cautionary note concerning forward-looking statements)

The financial results forecasts and other forward-looking statements herein are based on certain assumptions deemed reasonable by the Company at the time of this document's disclosure. Please note that actual results may differ from the forecast figures due to various factors including changes in the operating environment.

(Supplementary briefing materials on financial results)

The Company has prepared supplementary briefing materials, etc. in relation to financial information, which can be viewed on the Company's website.

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1. Overview of Consolidated Results of Operations, etc.

(1) Overview of Consolidated Results of Operations for the Current Period

Ordinary income for the three months ended June 30, 2024 amounted to ¥1,465.4 billion (8.1% decrease year on year), of which the insurance premiums and others accounted for ¥1,021.0 billion (86.2% increase year on year), investment income accounted for ¥333.1 billion (3.2% increase year on year), and other ordinary income accounted for ¥111.2 billion (84.6% decrease year on year).

Ordinary expenses amounted to ¥1,397.3 billion (9.9% decrease year on year), of which the insurance claims and others accounted for ¥1,187.1 billion (11.0% decrease year on year), investment expenses accounted for ¥79.6 billion (9.7% decrease year on year), operating expenses accounted for ¥107.4 billion (0.7% decrease year on year), and other ordinary expenses accounted for ¥22.8 billion (15.5% increase year on year).

Core profit decreased due to the impact of the increased burden of regular policy reserves in the first year of new policies related to an increase in new policies. However, ordinary profit amounted to ¥68.1 billion (57.5% increase year on year) as a result of an improvement in other one-time profits and losses resulting from a decrease of provision of contingency reserves and a significant improvement in capital gains and losses.

As a result of the above, net income attributable to Japan Post Insurance, which is calculated by adding and subtracting extraordinary gains and losses, and subtracting provision for reserve for policyholder dividends and total income taxes from ordinary profit, was largely unchanged at ¥20.9 billion (0.4% decrease year on year), mainly due to the neutralization of the above stated capital gains and losses in reserve for price fluctuations.

(2) Overview of Consolidated Financial Position for the Current Period

Total assets at the end of the current period amounted to ¥60,943.3 billion (0.1% increase year on year).

Total assets are mainly comprised of ¥47,682.2 billion of securities (0.0% decrease year on year), primarily including Japanese government bonds, ¥6,554.7 billion of money held in trust (4.5% increase year on year) and ¥3,024.0 billion of loans (7.8% decrease year on year).

Total liabilities amounted to ¥57,478.1 billion (0.0% increase year on year), mainly comprising ¥51,866.3 billion of policy reserves and others (0.2% decrease year on year).

Total net assets amounted to ¥3,465.1 billion (2.0% increase year on year). Under net assets, net unrealized gains on available-for-sale securities amounted to ¥1,849.7 billion (4.2% increase year on year).

2. Consolidated Financial Statements and Principal Notes

(1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
ASSETS:		
Cash and deposits	1,157,322	1,335,745
Call loans	40,000	30,000
Receivables under resale agreements	1,047,192	877,680
Monetary claims bought	25,392	24,797
Money held in trust	6,271,415	6,554,710
Securities	47,693,813	47,682,216
Loans	3,281,313	3,024,015
Tangible fixed assets	136,936	139,695
Intangible fixed assets	97,807	102,276
Agency accounts receivable	11,296	9,575
Reinsurance receivables	7,646	13,363
Other assets	449,463	526,358
Deferred tax assets	636,644	623,286
Reserve for possible loan losses	(346)	(383)
Total assets	60,855,899	60,943,340
LIABILITIES:		
Policy reserves and others	51,988,334	51,866,305
Reserve for outstanding claims	373,913	352,915
Policy reserves	50,512,792	50,424,443
Reserve for policyholder dividends	1,101,628	1,088,947
Reinsurance payables	6,001	5,883
Bonds payable	400,000	500,000
Payables under repurchase agreements	3,905,000	3,868,775
Other liabilities	190,696	232,679
Liability for retirement benefits	95,931	109,071
Reserve for management board benefit trust	391	329
Reserve under the special law	873,799	895,138
Reserve for price fluctuations	873,799	895,138
Total liabilities	57,460,155	57,478,183
NET ASSETS:		
Capital stock	500,000	500,000
Capital surplus	405,044	405,044
Retained earnings	717,960	720,899
Treasury stock	(948)	(948)
Total shareholders' equity	1,622,055	1,624,994
Net unrealized gains (losses) on available-for-sale securities	1,775,693	1,849,768
Net deferred gains (losses) on hedges	(4,186)	(11,666)
Accumulated adjustments for retirement benefits	2,182	2,059
Total accumulated other comprehensive income	1,773,689	1,840,161
Total net assets	3,395,744	3,465,156
Total liabilities and net assets	60,855,899	60,943,340

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
ORDINARY INCOME	1,593,781	1,465,428
Insurance premiums and others	548,411	1,021,065
Investment income	322,902	333,151
Interest and dividend income	219,865	222,304
Gains on money held in trust	58,482	43,274
Gains on sales of securities	44,507	56,478
Gains on redemption of securities	33	43
Gains on foreign exchanges	-	11,048
Other investment income	14	1
Other ordinary income	722,467	111,211
Reversal of reserve for outstanding claims	32,127	20,998
Reversal of policy reserves	688,187	88,349
Other ordinary income	2,152	1,864
ORDINARY EXPENSES	1,550,536	1,397,314
Insurance claims and others	1,334,273	1,187,196
Insurance claims	1,090,108	956,670
Annuity payments	59,986	48,907
Benefits	50,548	52,807
Surrender benefits	112,184	110,144
Other refunds	16,259	14,011
Reinsurance premiums	5,186	4,655
Provision for policy reserves and others	26	169
Provision for interest on policyholder dividends	26	169
Investment expenses	88,163	79,605
Interest expenses	1,055	1,843
Losses on sales of securities	60,023	58,056
Losses on redemption of securities	91	52
Losses on derivative financial instruments	25,516	18,774
Losses on foreign exchanges	729	-
Provision for reserve for possible loan losses	3	0
Other investment expenses	743	878
Operating expenses	108,295	107,496
Other ordinary expenses	19,776	22,845
Ordinary profit	43,245	68,114
EXTRAORDINARY GAINS	2,761	-
Reversal of reserve for price fluctuations	2,761	-
EXTRAORDINARY LOSSES	18	21,351
Losses on sales and disposal of fixed assets	18	13
Provision for reserve for price fluctuations	-	21,338
Provision for reserve for policyholder dividends	15,743	17,159
Income before income taxes	30,244	29,603
Income taxes - Current	21,023	21,584
Income taxes - Deferred	(11,816)	(12,929)
Total income taxes	9,206	8,654
Net income	21,038	20,948
Net income attributable to non-controlling interests	-	-
Net income attributable to Japan Post Insurance	21,038	20,948

Consolidated Statements of Comprehensive Income

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
Net income	21,038	20,948
Other comprehensive income:		
Net unrealized gains (losses) on available-for-sale securities	422,701	74,075
Net deferred gains (losses) on hedges	100	(7,479)
Adjustments for retirement benefits	(115)	(122)
Total other comprehensive income (loss)	422,685	66,472
Comprehensive income (loss)	443,723	87,421
Total comprehensive income (loss) attributable to:		
Japan Post Insurance	443,723	87,421
Non-controlling interests	-	-

(3) Notes to the Consolidated Financial Statements

(Notes on Segment Information and Others)

Segment information is omitted as the Company and its subsidiary has only one segment, namely, the life insurance business in Japan.

(Notes on Significant Changes in Shareholders' Equity)

Not applicable.

(Notes on Going-Concern Assumption)

Not applicable.

(Notes on Cash Flow Statements)

Quarterly consolidated statements of cash flows for the three months ended June 30, 2024 have not been prepared.

Depreciation and amortization for the three months ended June 30, 2023 and 2024 (including amortization of intangible fixed assets) are as follows.

(Millions of yen)	
Three months ended June 30, 2023	Three months ended June 30, 2024
10,086	9,968